

## **REQUEST FOR EXPRESSION OF INTEREST (EOI) FOR THE PROVISION OF LOGISTICS SERVICES**

<u>Date of this EOI:</u>	<b>29 April 2025</b>
<u>Closing Date for Receipt of EOI:</u>	<b>14 May 2025</b>
<u>Reference No:</u>	<b>CLUSTER/LOG/029/04/2025</b>
<u>Address EOI to the Attention of</u>	<b>Christian Kachibi, Somalia Logistics Cluster Coordinator</b>
<u>Email:</u>	<a href="mailto:Somalia.contracting@wfp.org">Somalia.contracting@wfp.org</a>

### **I. BACKGROUND**

The Logistics Cluster Somalia is requesting expressions of interest for landside transport by road in South and Central Somalia. The Logistics Cluster is a humanitarian umbrella that delivers food and Non-Food Items (NFIs) assistance in emergencies and works with communities to improve nutrition and build resilience. It assists beneficiaries mostly in remote areas in Somalia.

The Logistics Cluster Somalia office seeks to establish and update the pool of pre-qualified suppliers (2025/2026 shortlist) capable of offering required services in Hirshabelle, Southwest, and Jubaland. The Logistics Cluster invites eligible transporters to express interest in providing the requested logistics services per this EOI.

### **II. DESCRIPTION OF EOI**

The Logistics Cluster Somalia aims to establish shortlists for confirmed and potential service requirements below:

#### **a) Landside Transport by Road**

The Logistics Cluster Somalia seeks to pre-qualify contractors with reliable experience and capacity to provide the logistics mentioned above in Somalia. Eligible service providers are encouraged to fill in the attached questionnaire forms, which can be requested by e-mail from [Somalia.contracting@wfp.org](mailto:Somalia.contracting@wfp.org)

Eligible service providers who meet the pre-qualification criteria in this EOI and are included in the relevant 2025/2026 shortlist may be invited to participate in future business opportunities based on subsequent calls for tenders.

This EOI does not constitute a binding or enforceable agreement between the Logistics Cluster and any party. It serves as a non-binding call for eligible contractors to demonstrate an interest in participating in future tender opportunities, if applicable. The Logistics Cluster reserves the right to accept or reject potential contractors' inclusion in the 2025/2026 shortlist based on its assessment and discretion.

The Logistics Cluster reserves the right to request further assessment, including site visits and interviews, to assess and validate potential contractors' capacity to deliver the required services.

Whenever a call for tender is issued, the relevant shortlisted suppliers shall receive specific terms of reference and more requirement details to support the submission of bids.



### III. EOI REQUIREMENTS

The following minimum requirements shall be fulfilled for a company to be considered for the 2025/2026 shortlist:

1. A letterheaded demonstration of interest expressing the relevant services the company is willing to provide.
2. Documented proof of existence for at least the last 3 years, including certificate of incorporation/registration.
3. Documented proof of right to operate in Somalia, including but not limited to duly registration with relevant regulatory and financial authority (e.g., license and tax certification) at national and federal state member levels.
4. Demonstrating financial capability based on the last three years' audited accounts.
5. Demonstration of no outstanding bankruptcy, judgment, or pending legal action that could impair operational capacity.
6. Experience in road transport in the below mentioned corridors (please see the Section IV)
7. An original letter of support from the interested agent/company's principal financial banker outlining the interested agent/company's economic status and credibility. If such a letter is issued in the name of an individual (guarantor) related to the interested agent/company, the interested agent/company should clearly state on the letter of interest the guarantor's exact position in the company and/or other links with the company.
8. Completed the Logistics Cluster Questionnaires required for the relevant shortlist:
  - a. Annex A – General company information **(mandatory for all applicants)**
  - b. Annex B – Landside Transport.
9. Complete list of parent companies, subsidiaries, sister companies, joint ventures, and business alliances, as well as other companies that are directly/indirectly controlled or are controlled or in common control with another potential eligible contractor.
10. Complete detail of shareholder and senior management structure, including the provision of passport copies of all shareholders.
11. Proof of past performance based on copies of at least three recent Purchase Orders/Contracts from current or recent clients for the provision similar to that described in this expression of interest.
12. Company profile illustrating structure and history of the company, presence, and experience.
13. List of current areas where the company is presented.

### IV. ELIGIBILITY AND APPLICATION

Any contractor that fulfills the above requirement and has a demonstrated capacity and expertise to deliver services to the Logistics Cluster shall be considered for the Expression of Interest. The Logistics Cluster reserves the right to include a company in all or part of the shortlists required but does not bind itself to accept any EOI for reasons other than its discretion and assessment. Furthermore, the Logistics Cluster reserves the right to keep the analysis results and selection process confidential.


The contractors currently included in existing shortlists shall submit an updated expression of interest with the complete requested documentation package.

The Logistics Cluster reserves the right to review the maintenance of companies in the shortlist based on the provided documentation and past performance.

The Logistics Cluster shall not consider incomplete submissions.

Confirm your willingness to transport the Logistics Cluster cargo along the corridors listed below:

Destination Region	Corridor description	Accessibility
Bay	Road transport from Mogadishu to Baidoa	Yes <input type="checkbox"/> No <input type="checkbox"/>
Bay	Road transport from Mogadishu to Bur Hakaba	Yes <input type="checkbox"/> No <input type="checkbox"/>
Bay	Road transport from Mogadishu to Bardale	Yes <input type="checkbox"/> No <input type="checkbox"/>
Bay	Road transport from Mogadishu to Dinsor	Yes <input type="checkbox"/> No <input type="checkbox"/>
Bay	Road transport from Mogadishu to Qansah Dere	Yes <input type="checkbox"/> No <input type="checkbox"/>
Bakool	Road transport from Mogadishu to El Barde	Yes <input type="checkbox"/> No <input type="checkbox"/>



Bakool	Road transport from Mogadishu to Tieglo	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Mogadishu to Huddur	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Mogadishu to Rab-dure	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Mogadishu to Wajid	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Galkayo to El Barde	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Galkayo to Tieglo	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Galkayo to Huddur	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Galkayo to Rab-dure	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Bakool	Road transport from Galkayo to Wajid	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Gedo	Road transport from Dollow to Garbahare	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Gedo	Road transport from Dollow to Burdhubo	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Gedo	Road transport from Dollow to Bardhere	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Gedo	Road transport from Dollow to Elwak	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Dollow to Badhaadhe	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Dollow to Jamame	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Dollow to Afmadow	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Dollow to Dhobley	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Kismayo to Badhaadhe	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Kismayo to Jamame	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Kismayo to Afmadow	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Lower Juba	Road transport from Kismayo to Dhobley	Yes <input type="checkbox"/>	No <input type="checkbox"/>

## IMPORTANT NOTICE:

- Any false, incomplete, or defective vendor registration may result in the rejection of the application or cancellation of an already existing registration.

**No offer is requested at this stage.**

